

2024

SEKAI

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Agenda

Who we are



Our Services



Our Quality
Control

Sekai Technology Mission



To contribute to proactively collaborate in the design of our clients'



Established operations and processes, through technologies and certifications in quality



Safety programs inside and outside our facilities



Working as a team



Always seeking innovation in our inspection and storage processes



To be recognized as a leading company in Storage Services (VMI)



Inspection (OBA) and Rework exceeding the expectations of our customers.

Sekai Technology Vision



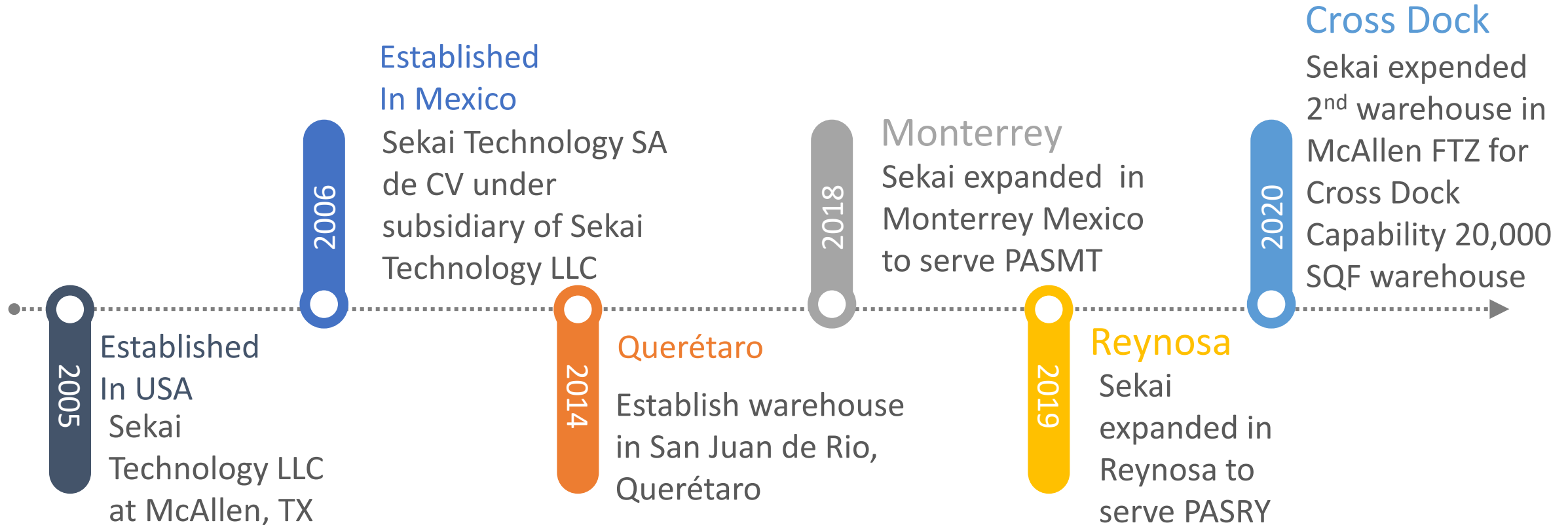
Sekai Technology Value

- Integration
- Competitiveness
- Efficiency
- Commitment
- Punctuality

Sekai Technology Timeline

History of our Company

Sekai can adapt to meet the needs of our customers.
Sekai are expanding our warehouse by customer's demand



Note: We are in process in 2 security certifications OEA (Mexican security program) & CTPAT (USA security program).





SHCP
SECRETARÍA DE HACIENDA
Y CREDITO PÚBLICO



SAT
Servicio de Administración Tributaria

Administración General de Auditoría de Comercio Exterior
Administración Central de Certificación y Asuntos Internacionales de Auditoría de Comercio Exterior
Administración de Certificación y Asuntos Internacionales de Auditoría de Comercio Exterior

Oficio: 0100301000320170301000022-000140

RESOLUCIÓN

Primero.- Se tiene a la persona moral denominada Sekai Technology, S.A. de C.V. por desistida del Registro en el Esquema de Certificación de Empresas modalidad IVA e IEPs, rubro A, otorgado mediante la presentación del "Aviso (inicio de renovación en el Registro del Esquema de Certificación de Empresas)" de fecha 10 de febrero de 2017, y se ordena la suspensión de efectos de la misma a partir de la fecha de inicio de vigencia de la presente certificación.

Segundo.- Se otorga la inscripción al Registro en el Esquema de Certificación de Empresas, modalidad IVA e IEPs, rubro AAA, a la persona moral denominada Empresa Sekai Technology, S.A. de C.V. misma que tendrá una vigencia de tres años contados a partir del 07 de julio de 2017, conforme a los siguientes datos:

Denominación o razón social	SEKAI TECHNOLOGY SA DE CV	
R.F.C.:	STE0601188V7	
Domicilio fiscal:	MIKE ALLEN 2105, , COLPARQUE INDUSTRIAL REYNOSA SECCIÓN NORTE, REYNOSA, 88788, TAMAUULIPAS	
Domicilio donde se realizó la venta:	Mike Allen, 2105, Parque Industrial Reynosa Sección Norte, C.P. 88788, Reynosa, Tamaulipas.	
Régimen Aduanero:	Importación temporal para elaboración, transformación o reparación en programas de maquila o de exportación (IMMEX)	
Modalidad:	IVA e IEPs, rubro AAA	
Programa IMMEX:	Tipo	Número
	Autorización Programa Nuevo Industrial	6082007

FORMULARIO SAT 2012

HACIENDA
SECRETARÍA DE HACIENDA Y FISCALÍA

SAT
SERVICIO DE ATENCIÓN AL contribuyente

ACUSE DE MOVIMIENTOS DE ACTUALIZACIÓN DE SITUACIÓN FISCAL

Lugar y Fecha de Emisión
REYNOSA, TAMAULIPAS, a 09 de Marzo de 2012

Se le ha presentado al efecto de actualización del registro federal de contribuyentes actuamente, con los siguientes datos:

Datos de Identificación del Contribuyente:

RFC:	STT038118617
Determinación (Clasificación Social):	GRUPO TECNOLÓGICO
Regimen Fiscal:	EXCENSO AGRANDADO DE CAPITAL UNILIMITADO
Nombre Comercial:	

Tipo de Movimiento:

Identificación y calificación: Apertura de un establecimiento o sucursal	Fecha del Evento: 03/03/2012
--	------------------------------

Datos de Ubicación:

Tipo de Establecimiento: ESTABLECIMIENTO	Código Postal: 24000
Tipo de Establecimiento: Actividad (pvc):	Nombre de la Unidad Federativa: NUEVO LEÓN
Número Exterior: 300	Nombre Interior:
Nombre de la Calle: PARQUE INDUSTRIAL MEXIEM	Nombre de la Localidad: GUAYMA APOCACA
Nombre del Municipio o Municipio o Territorio: SPOONACA	Nombre de la Unidad Federativa: NUEVO LEÓN
Código Calle: 018A, ANTESVA CARRETERA A AGUILERA	Código de la Dependencia de Mantenimiento
Caracterización del Establecimiento: NUEVO INDUSTRIAL COLOR DRES	Referencia Administrativa: A LAZOS DE POLYTRONICS MEXICO
Teléfono Móvil:	044 8355564401

Página 1 de 1

**GOBIERNO DE
MÉXICO**

**SECRETARÍA DE
HACIENDA Y FISCALÍA**

Contacto

Av. Hidalgo 111, 4to. Piso, Centro, C.P. 06000, Ciudad de México.
Punto de contacto: 011 20 746 00 00. Ciudad de México.
011 20 746 00 00. 011 20 746 00 00.
011 20 746 00 00. 011 20 746 00 00.

ISO 9001:2015

IMMEX AAA

SAT



Our Establishment

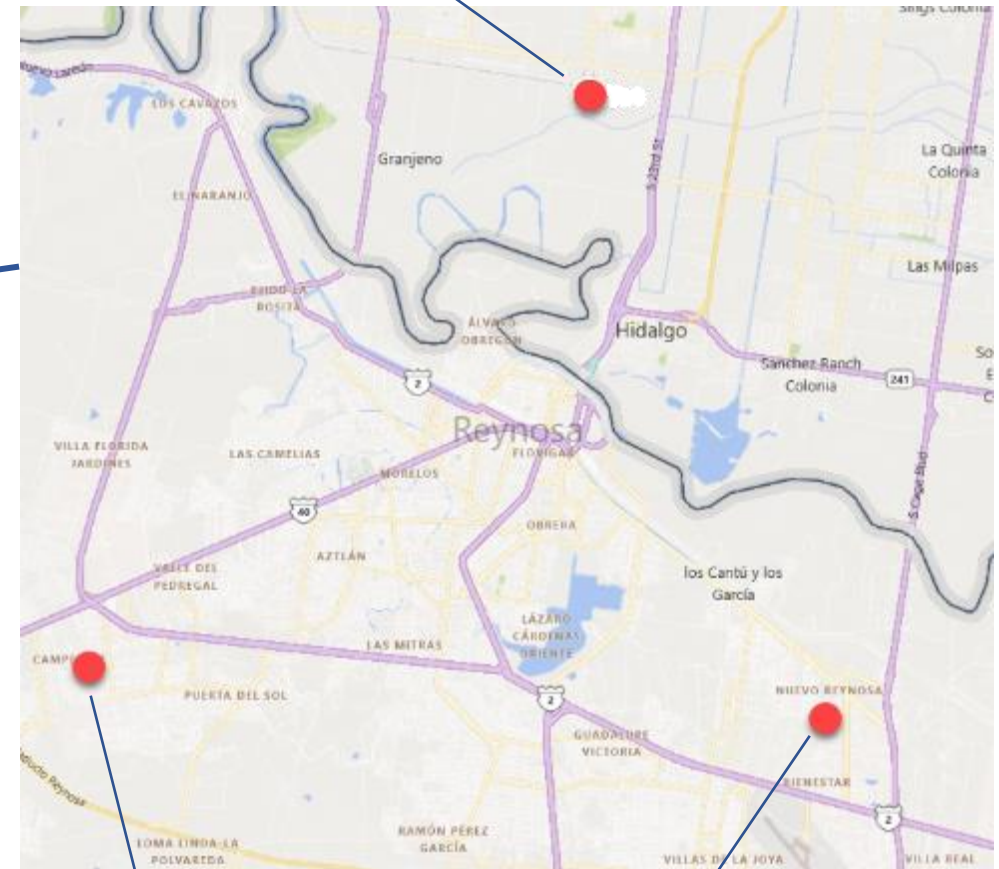
7 Warehouses in 4 Cities:

- McAllen, Texas USA --- 1 Head Office and 2 Warehouse
- Reynosa, Tamaulipas, Mexico --- 3 Warehouses
- Apodaca, Nuevo Leon, Mexico --- 1 Warehouse
- San Juan de Rio, Queretaro, Mexico --- 1 Warehouse

Our Locations



McAllen Warehouse



Reynosa North Park Warehouse

Reynosa Industrial Park Warehouse



Head office Warehouse & Inspection



McAllen HQ and Warehouses

- Head office (Establish in 2005)
- Inspection Room (1000 SFT)
- 2 warehouses (30,000 SFT) in McAllen TX USA
- Expandable for up to 70,000 SFT



Warehouse 2



Reynosa Industrial Park

- Office (Establish in 2006)
- Inspection Rooms (2000 SFT)
- Warehouses (30,000 SFT) in Reynosa Tamaulipas Mexico
- Overflow warehouse space (15,000 SFT)





Reynosa Industrial Park II

- Office (Opened in 2024)
- Inspection Rooms
- Warehouse (80,000 SF)
- Capacity (6,000 Pallets)





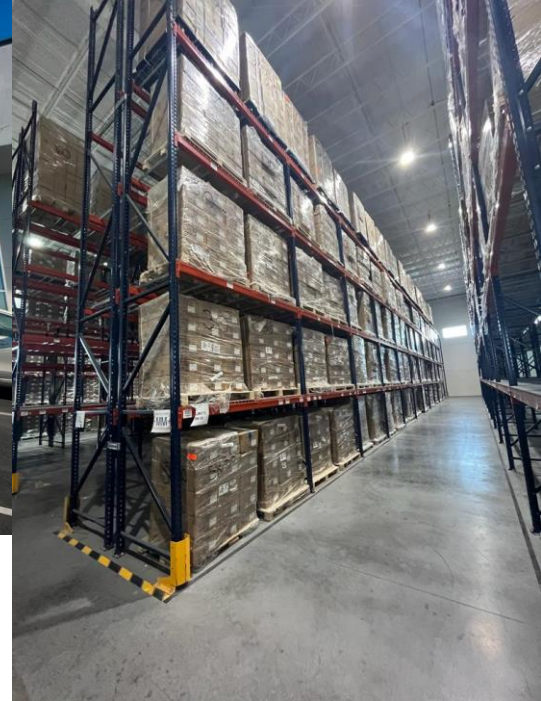
Reynosa North Park

- Office (Establish in 2019)
- Inspection Room (1000 SFT)
- Warehouses (30,000 SFT) in Reynosa Tamaulipas Mexico
- Expandable for 30,000 SFT



Monterrey

- Office (Establish in 2018)
- Inspection Room (800 SFT)
- Warehouses (11,000 SFT) in Apodaca Nuevo Leon Mexico
- Expandable By Each 11,000 SFT and Maximum 6 times





Queretaro

- Office (Establish in 2014)
- Inspection Room (800 SFT)
- Warehouses (30,000 SFT) In San Juan de Rio Queretaro Mexico
- Expandable for 30,000 SFT



Our Customers

Manufacture
Panasonic

PASM X PASRY PASMT PEMX

ALPS

DENSO

IKUNI

HUF

TENNECO

Fisher & Paykel

DENSO TEN



GSW

TOKAI RIKA

clarion

CAR AUDIO BEYOND

R.R. DONNELLEY



Suppliers  **IRISO**

JTC

CMK



KIYOHUNI

Fuji Plastic

LG Display

Star Machinery

e|ematec

AUO

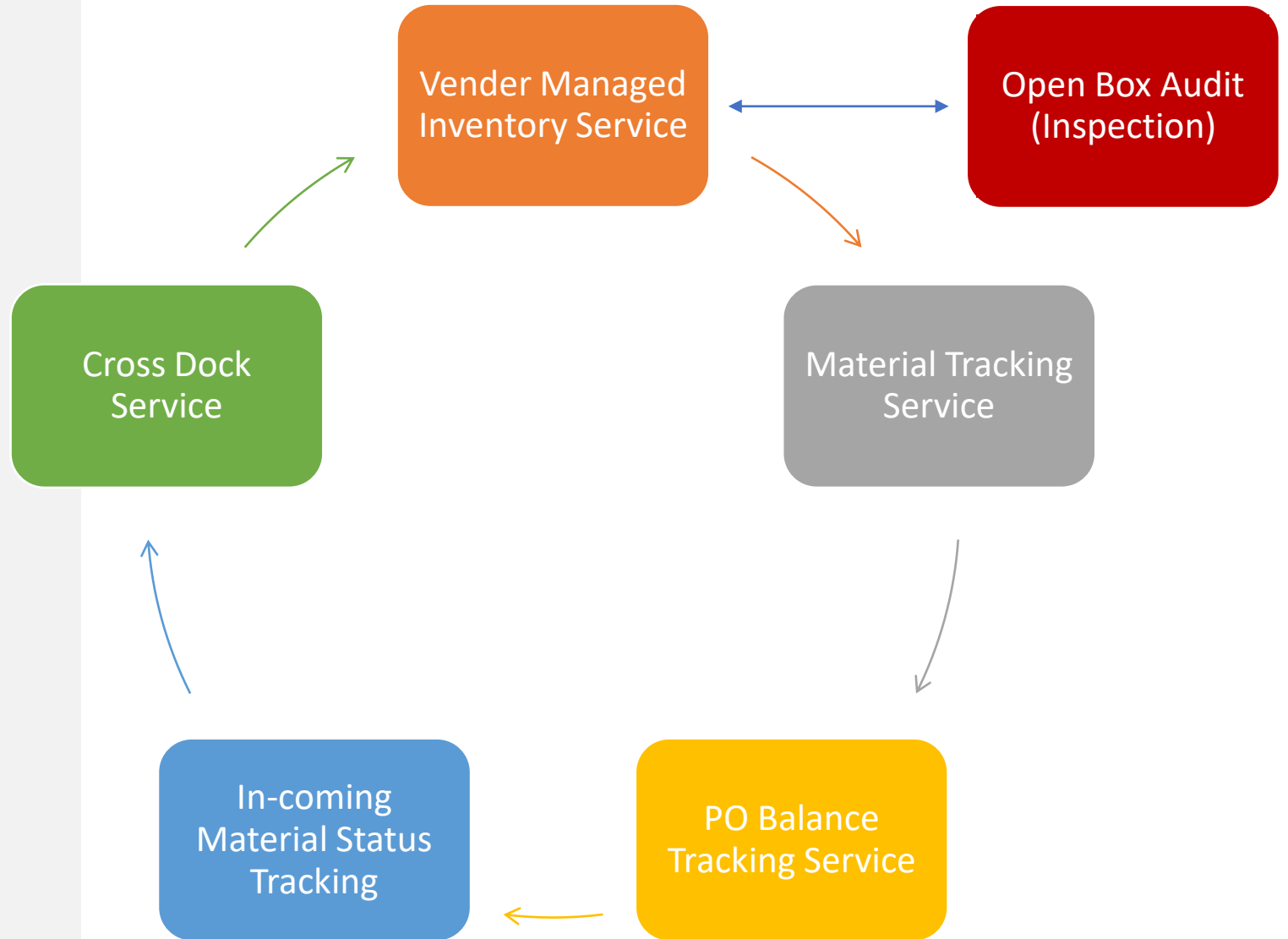
TAIYO
Imagine • Desire • Create

INFOVISION



Restar

Our Services



Vendor Managed Inventory (VMI) Service

Supplier



30-90 days Lead Time

SEKAI



Receiving



Monitor Movement



Inspection

Rework as needed



Holding 30 days of Stock

Customer



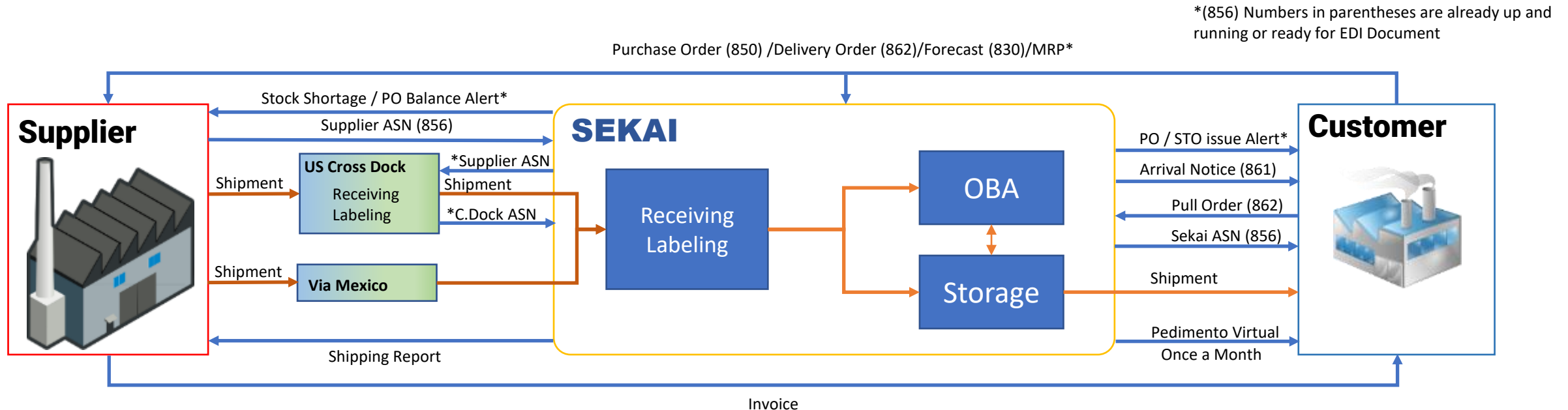
**Minimum or zero
Stock Shortage**

Pick up as needed

BENEFITS

- Reduction in stock-outs and overall inventory Level
- Improved supplier service
- Reduction in Lead-time
- Reduced Inventory carrying cost
- Reduced downtime due to waiting for raw-material
- On Call Service for outside of our business hour 24/7

VMI Data Flow and Physical Movement



- Stock Shortage / PO Balance Alert and PO / STO issue Alert require Purchase Order, Delivery Order, Forecast, MRP data. This alert will submit automatically by RPA (Robotics Process Automation)
- This service is extended service for VMI (Please see following Slide)

* Note: Currently, we do not send Supplier ASN to Nippon Express due to Nippon Express capability nor demand. Sekai can send and receive EDI (856). We receive notification from Logistic Master for Incoming Shipment.

Legend

- Physical Movement
- Information flow

Mexico Port of Entry Map



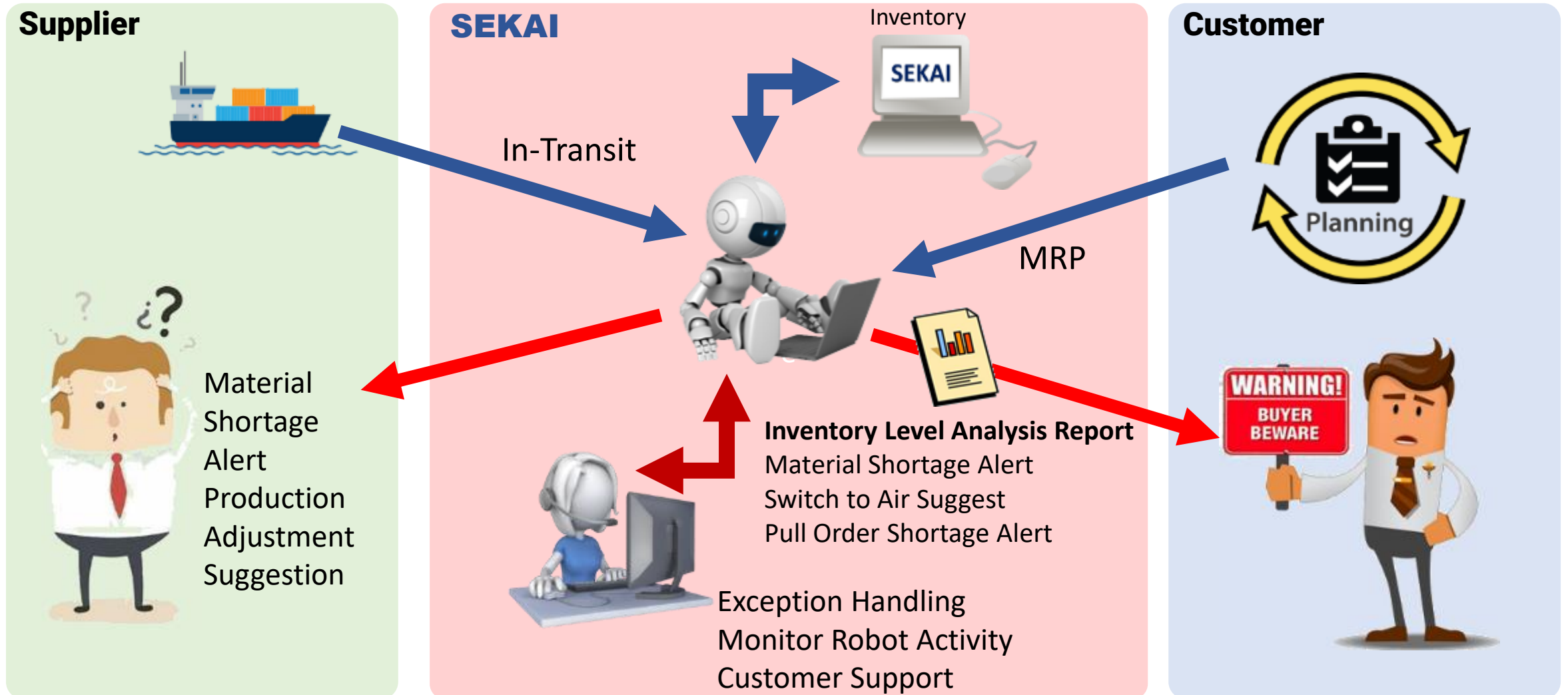
Our Advantage for Import to Mexico

Port of Entry in Mexico	Cross Dock (Custom Broker)	Sekai Experience
Tijuana, International Line (Land)	Sekai (Logistic Master)	Once a Year (Previously 3 times week)
Nuevo Laredo, World Trad Bridge (Land)	Sekai (Logistic Master)	A few per Year
Manzanillo, Port Authority (Sea)	Sekai (Victor Salinas)	Actively used
Monterrey Mariano Escobedo Int'l Airport (Air)	Sekai (AFS Agencia)	A few per Year
Lazaro Cardenas, Port Authority (Sea)	Sekai (Grupo Border)	Actively used
Benito Juarez Mexico City Int'l Airport (Air)	Sekai (Grupo Border)	Once a Month
Pharr-Reynosa International Bridge (Land)	Sekai (Logistic Master)	Actively used

We can Import or do custom brokerage using our partner. Only require Cross Dock if you need to do consolidation with other B/L together

Material Tracking Service (Please see Next Page for Sample)

*Extension of VMI Service



Example of Report

Inventory Stock Analysis Report

Current Month
End Inventory

Following Month
End Inventory

Supplier	Name	Parts No	Description	End of this month			End of Next Month		
				Requirement	Stock On Hand	Stock Status	In-Transit	Projection	Stock Days
0000002291	DALIAN FUJI PLASTICS	YEFCU01761B	ESC ASSY	10,236	4,296	13	19,656	3,480	10
0000002291	DALIAN FUJI PLASTICS	YEFU0110208	KNOB OUTER BASE	28,980	31,500	33	57,960	31,500	33
0000002291	DALIAN FUJI PLASTICS	YEFU00185B	ESC Assy	4,410	7,938	54	5,292	4,410	30
0000002291	DALIAN FUJI PLASTICS	YEFU00186B	ESC Assy	3,528	6,174	53	9,702	8,820	75
0000002291	DALIAN FUJI PLASTICS	YEFU00284D	ESC ASSY	4,032	4,032	30	20,160	16,128	120
0000002291	DALIAN FUJI PLASTICS	YEFU00333	ESC ASSY	22,176	22,176	30	30,240	8,064	11
0000002291	DALIAN FUJI PLASTICS	YEFU00381	ESC ASSY	9,702	10,584	33	15,876	7,056	22
0000002291	DALIAN FUJI PLASTICS	YEFU00382	ESC ASSY	7,938	9,702	37	16,758	10,584	40
000000					4,320	26	1,440	(4,320)	-26
000000					864	17	3,840	1,632	32
000000					1,344	42	9,264	8,688	272
000000					-	-	3,888	(432)	-6
000000					2,640	31	4,740	2,220	26
000000					-	-	-	(4,992)	-60
000000					3,240	81	3,180	4,020	101
000000					14,880	26	25,440	6,600	12
000000					2,160	9	44,928	32,616	135
000000					5,184	999	-	5,184	999
000000					39,312	91	4,752	18,144	42
000000					1,944	19	-	(4,104)	-41
000000					6,336	17	42,336	26,784	73
000000					37,776	492	8,736	41,904	546
000000					2,304	60	16,128	16,128	420
000000					47,760	40	44,520	40,740	30

Color Legend (No of days are Calendar days)



0 to 10 Days of Inventory (Air shipment May require)



10 to 20 Days of Inventory (Critical Attention needs)



20 to 40 Days of Inventory (Inventory Level is OK)



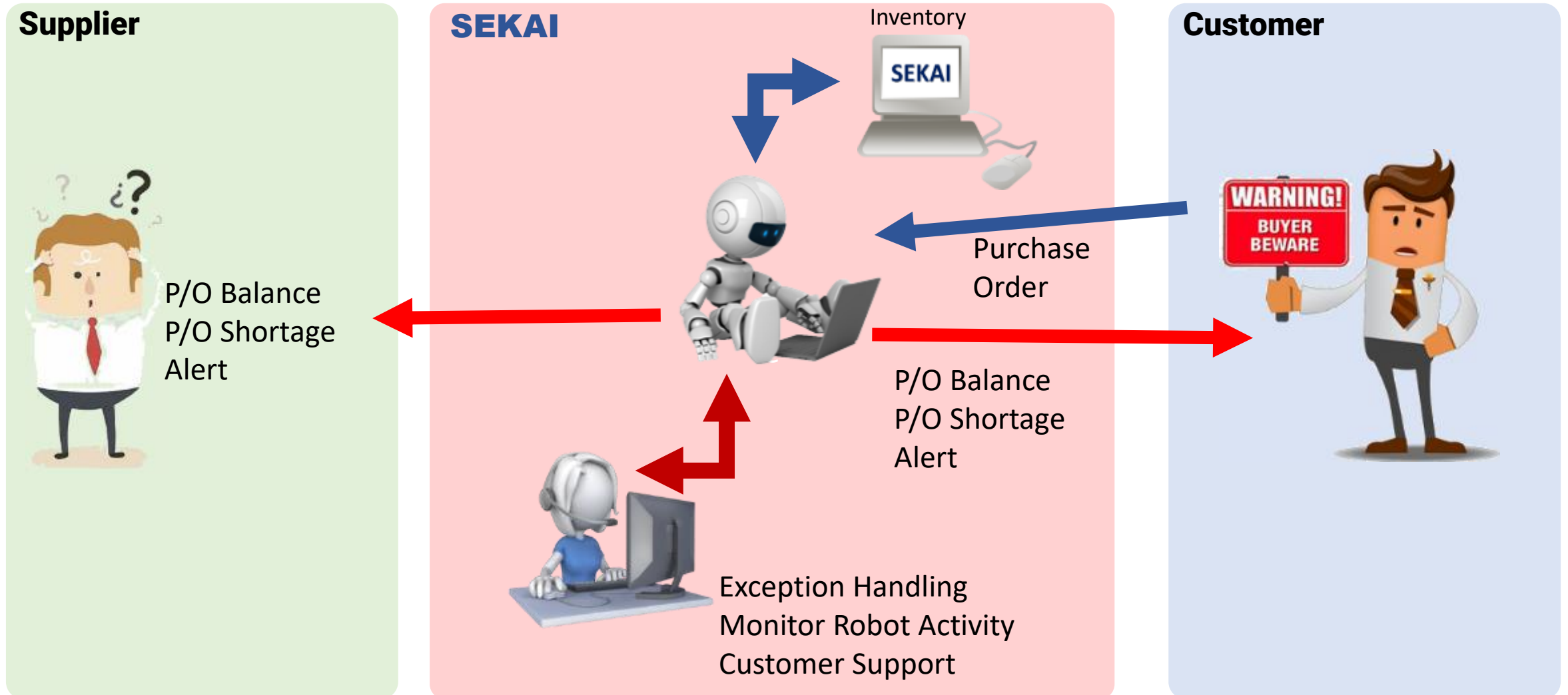
40 to 90 Days of Inventory (Over Stock Attention needs)



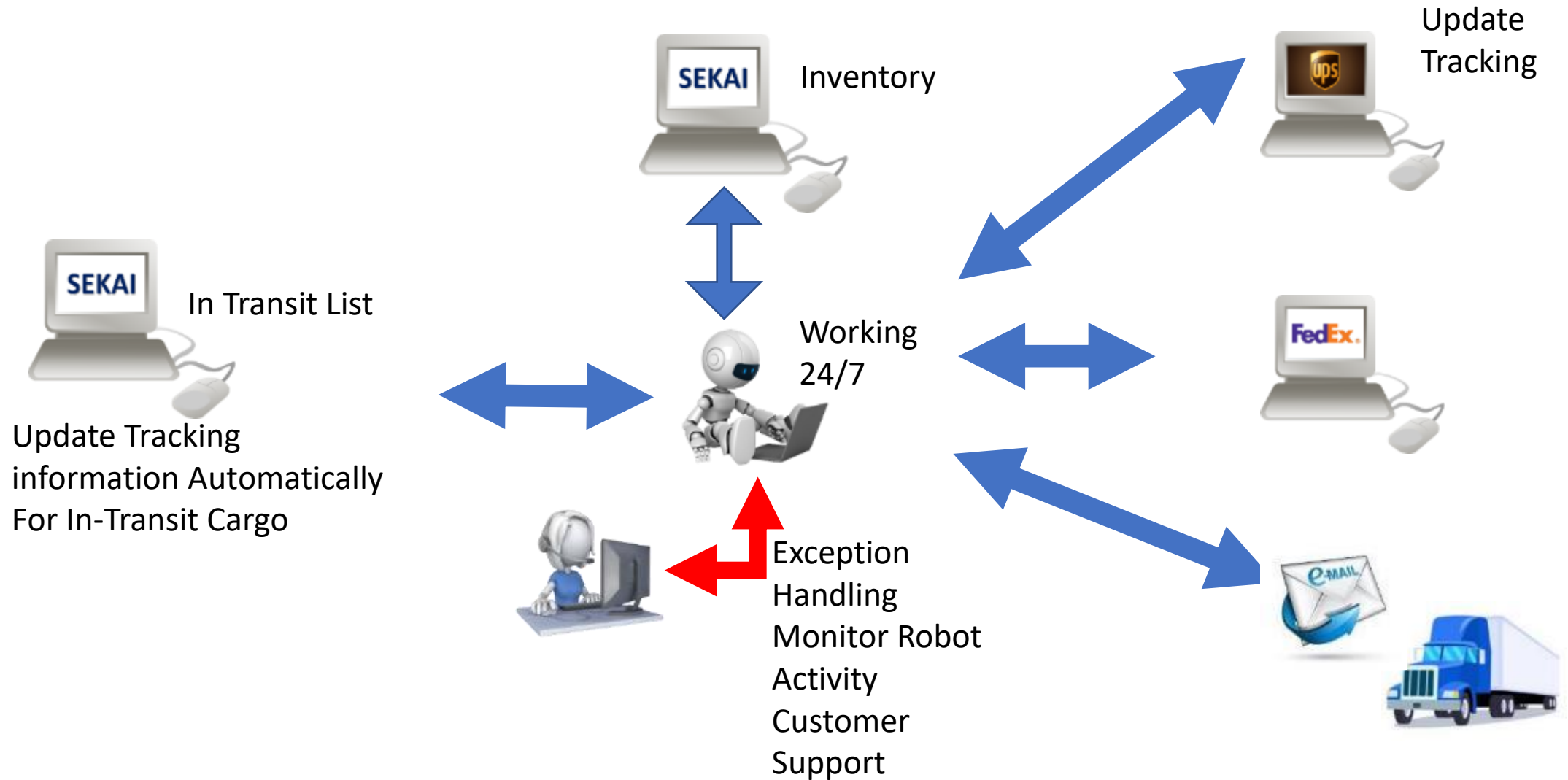
Over 90 Days or 999 is No requirement Exist

PO Balance Tracking Service

*Extension of VMI Service
Require Material Tracking Service



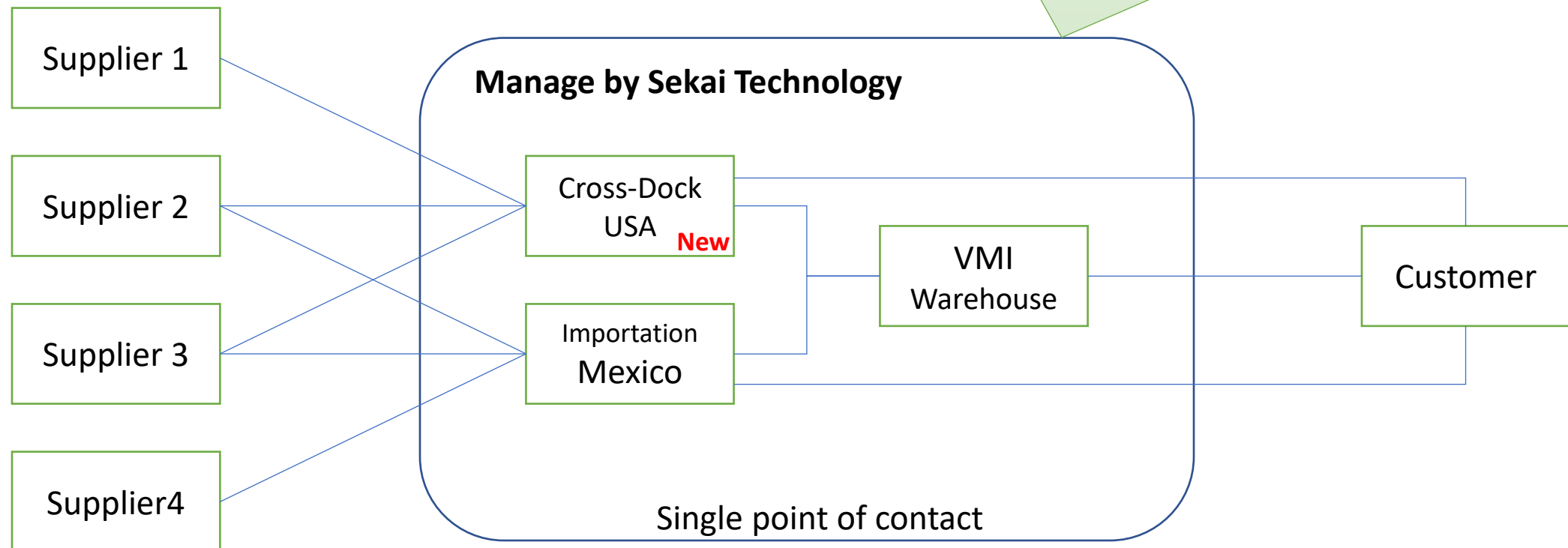
In-coming Material Status Tracking



Cross Dock Service

Single operation Model

The International Cross Dock Service challenge is how speedily inquires about the Cargo status. We use RPA to obtain automatically to get the Status of Incoming cargo and update it. Human concentrate on exception handling.



Milk Run (Scheduled On time delivery)

BENEFITS



Our geographical advantage

We can send material for predefined schedule (15 min Windows)



Prepare Delivery Items
And Send ASN (856)



3 to 15 min Drive Distance
Sekai's Own Truck to deliver



Schedule to arrive
10:00 AM – 10:15 AM



Portal Services



- We can provide to any platform for
 - Current Inventory information
 - Shipping/Receiving
 - In-Transit information
- We are using Microsoft Power Apps Platform for Agile develop and deploy.
- No EDI, No problem just upload current used document and we convert overusing RPA
 - To avoid double entry and potential error
- Daily Automate Inventory Report

Sekai

Home > Portal > Inventory > Summary

Summary

[Export to Excel](#)

ID ↑	Customer	Category	Part	GOOD	HOLD	SORT	Replacement	NG	Total	In Transit	
IS00000021	PASMX	RMA	YEFX0701990	0	1	0	0	0	1	0	▼
IS00000022	PASMX	VMI	M1G4102100	1,575	0	0	0	0	1,575	0	▼
IS00000023	PASMX	VMI	M1G4118501B	0	0	0	0	0	0	810	▼
IS00000024	PASMX	VMI	M1G4118505B	71,040	0	0	0	0	71,040	78,720	▼
IS00000025	PASMX	VMI	M1G497102A	0	0	0	0	0	0	0	▼
IS00000026	PASMX	VMI	M2G4102005	4,320	0	0	0	0	4,320	1,440	▼
IS00000027	PASMX	VMI	M2G4102055	864	0	0	0	0	864	3,840	▼
IS00000028	PASMX	VMI	M4G4102039	2,976	0	0	0	0	2,976	0	▼
IS00000029	PASMX	VMI	M3G4102007	0	0	0	0	0	0	0	▼
IS00000030	PASMX	VMI	M3G4114805B	2,832	0	0	0	0	2,832	9,264	▼

< 1 2 3 4 5 6 7 >

Portal Services

Sekai

Home > Portal > Inventory > Summary

Summary

Search

ID ↑	Customer	Category	Part	GOOD	HOLD	SORT	Replacement	NG	Total	In Transit
IS00000021	PASMX	RMA	YETX0701990	0	1	0	0	0	1	0
IS00000022	PASMX	VMI	M1G4102100	1,575	0	0	0	0	1,575	0
IS00000023	PASMX	VMI	M1G41185018	0	0	0	0	0	0	810
IS00000024	PASMX	VMI	M1G4118505B	71,040	0	0	0	0	71,040	78,720
IS00000025	PASMX	VMI	M1G497102A	0	0	0	0	0	0	0
IS00000026	PASMX	VMI	M2G4102005	4,320	0	0	0	0	4,320	1,440
IS00000027	PASMX	VMI	M2G4102055	864	0	0	0	0	864	3,840
IS00000028	PASMX	VMI	M4G4102039	2,976	0	0	0	0	2,976	0
IS00000029	PASMX	VMI	M3G4102007	0	0	0	0	0	0	0
IS00000030	PASMX	VMI	M3G4114005B	2,832	0	0	0	0	2,832	9,264

Inventory Summary Selected Data

Summary

Parts No	GOOD *	HOLD *	Total In Stock
M1G4118505B	71,040	0	71,040
Customer	NG *	SORT *	In Transit *
PASMX	0	0	78,720
Category	Replacement *		
VMI	0		

Inventory Detail

Serial ID ↑	Category	Customer	Part	Qty	Stock Status
S202009290316	VMI	PASMX		384	GOOD
S202009290317	VMI	PASMX		384	GOOD
S202009290318	VMI	PASMX		384	GOOD
S202009290319	VMI	PASMX		384	GOOD

< 1 2 3 4 5 6 7 8 - 47 >

Stock Status
GOOD
GOOD
GOOD
GOOD

47 >

In Transit Detail

In Transit drill down

ASN Number (ASN Detail ID)	Line No (ASN Detail ID)	ETA ↑	Shipped Qty (ASN Detail ID)	Shipped Date
10583	003	11/6/2020	2,304	9/16/2020
10586	013	11/6/2020	3,888	9/16/2020
10593	001	11/6/2020	300	9/17/2020
10583	016	11/6/2020	360	9/16/2020

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Our Quality Control

Eliminate error by minimum human involvement

- Barcode Process Control
- Constant Cycle Count (At least once a month)
- Internal audits (quality department)
- External audits (ISO 9001 – QMS)

Barcode Control

Receiving Process



When we received Cargo, we place a Serial Barcode Label for each control base (Pallet or Box). We put Pallet Label on each Pallet



We scan Serial Label and Customer Label. if Customer Label is missing, we place Label using ASN information. We scan Any Label on the box



Only Exact match with ASN to Confirmed and put away Otherwise, investigate



Put Away for designated Location. Scan with Location Barcode and Pallet Label

Shipping Process



Obtain ship order by Data Transfer or Read by Robot. No human data entry is involved. Only human will involve when Robot could not read or understand



The pickup List will generate from System and confirm by Human Operator. Hand over to Pickup Operator. The Pickup Operator Scan Pickup Order and Move to pickup Locations.



Scan all Serial Barcode from Pickup List. Move Confirmed Pallet to designated ship Stage Area. If it requires breaking Pallet, create Pallet ID, and put a new barcode for the rest of the Boxes and Put Away.



At Stage Area, Scan Pickup List and All Pallet ID to confirm Shipping is ready before Loading to Trailer

Constant Cycle Count (At least once a month)



Systematically programmed Location
by Location to set Cycle Count
Target



Scan Location ID, Serial ID and
Customer Label to confirm
inventory On-Hand accuracy

If we have any discrepancy, we will Investigate and recount and short
frequency of the cycle count

Eliminate or minimize human error using RPA



Read Email Attachment and process its contents (ASN or Shipping Information)



Open the Website and obtain information (Get Tracking Status)



Login to ERP System (Provided)
Obtain List data from ERP
Enter data using Terminal
No Interface necessary



RPA 



Receive and Send EDI Document Direct to process quickly



Eliminate Human Error: Simple Posting, Data Transfer, Repetitive task To RPA



Monitor and Log each key stroke for audit trail
Trace back when and what was entered

OBA (Open Box Audit inspection) Services

Sekai's OBA consistently outperforms customer's three best quality suppliers
Sekai dispatches inspectors to Customer Location to conduct thorough quality control



In house service



On call service

Inspection Products

- LCD Display
- Escutcheon
- Diecast
- Metal Stamping
- Plastic molding
- Switches
- PCB

OBA In house service

Receiving inspection
Material



Inspections



Physically Separate



Inspection Reports



OBA Designated stock
locations



High Standard Personnel After Inspection and
Passed
Ready to Ship



Comprehensive Report
as requested

OBA On Call Services



On your Call, we send Inspector anywhere to inspect your material
With same Quality of our Services



At your Customer Site

At your Finish Goods Warehouse



At your plant



At your Warehouse

Appendix: What is RPA

Robotics Process Automation

- A “robot” to emulate and integrate the actions of a human interacting within digital systems to execute a business process.
- RPA robots utilize the user interface to capture data and manipulate applications just like humans do. They interpret, trigger responses and communicate with other systems in order to perform on a vast variety of repetitive tasks.
- Only substantially better: an RPA software robot never sleeps and makes zero mistakes.

